

## HSBC Mauritius future strategy

**Speakers:**

**Speaker 1:** Yousuf M Syed - Chief Risk Officer

**Speaker 2:** Rajiv Gopaul, Chief Finance Officer

**Speaker 3:** Hajrah Sakauloo, Head of Wholesale Banking

**Speaker 4:** Sarina Saul- Hassam, Chief Operating Officer

**Speaker 5:** Greg Lowden, CEO of HSBC

**Speaker 6:** Vassan Caleemootoo, Head of Markets and Securities Services

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HSBC Mauritius

Future Strategy

**[Text on screen]**

What's our strategy?

**[Yousuf]** HSBC's ambition in Mauritius is clear, to be the preferred international financial partner for our clients.

**[Rajiv]** In that time, we've gone on to build a solid reputation in serving the needs of our clients, and more recently supporting offshore clients and providing efficient cross-border lending services. This remains at the heart of our strategy.

**[Hajrah Sakauloo]** Our strategy revolves around connecting the dots between local entities and global opportunities. By leveraging our unique position as a financial gateway, we facilitate seamless cross-border transactions and empower businesses to capitalise on global market trends.

**[Yousuf]** We are committed to achieving this ambition through a high performing and inclusive culture.

**[Sarina]** Embracing digital solutions is a must and key to support our customer base and this is what will be our primary focus in Mauritius.

**[Greg]** Thanks to the hard work of all our colleagues, we're already the leading international bank in Mauritius. Now we can focus on delivering HSBC's global promise of connecting our customers to the true power of our international networks with Mauritius as a sustainable super connector for trade and investment between east and west, and north and south.

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What's our right to win?

**[Greg]** The diversity and experience of our team is our superpower. We all have our own role to play and we're working together every day to support our International and Mauritian clients with their investments around the region, their cross-border trade, and their sustainable finance needs.

**[Yousuf]** We are more than just a bank, we are an organisation bridging continents, connecting countries, and creating opportunities. Our international network is our greatest strength.

**[Rajiv]** To be successful, we must be ready to fight our ability to manage significant offshore deposit and deploy them in support of international trade and investments, strengthens our position as a trusted financial partner in the region.

**[Hajrah Sakauloo]** We are already the go-to bank for large international funds and multinationals seeking a knowledgeable partner in their investment and trade journey.

**[Sarina]** The key focus is to ensure we are continually providing the right solutions and tools to our clients.

**[Vassan]** Our strategy is centred around unlocking this potential and pioneering sustainable financial solutions that drive positive environmental and social impact.

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How will each of you support our strategy for growth?

**[Yousuf]** Throughout our journey we remain guided by HSBC's values and principles.

**[Rajiv]** Through our financial expertise, innovation, and client centric focus, we aim to drive sustainable growth, and deliver value driven financial services that foster long term partnerships for all.

**[Vassan]** We aim to drive positive change, foster long term partnerships, and lead the way towards a more sustainable financial future.

**[Hajrah]** Our strategic partnerships surrounding eco-system, and innovative solutions and commitment to excellence are geared towards fostering growth, driving financial inclusion, and creating sustainable value for our stakeholders.

**[Greg]** My purpose is to empower the whole HSBC team, connecting everyone to the world leading expertise we have around the group, and being our chief advocate with stakeholders both inside the bank and outside, promoting HSBC within Mauritius and Mauritius within HSBC. Alle Moris!

**[Text on screen]**

HSBC | Opening up a world of opportunity.